



Established in 1991, Westek is a specialist IT recruitment consultancy. We help you to find, select and recruit high quality IT resource for both permanent and contract positions.

In the current market, many companies find that recruiting the right IT staff is a major issue. A recent report by the Giant Group states that demand for IT staff is at its highest since the dotcom boom. Demand is starting to outstrip supply, and many IT directors are struggling to find quality resource.

In this competitive environment, you have to work hard and fast to secure the best IT resource.

Westek is an energetic, intelligent recruitment specialist with the dedication you need to deliver the IT resource your business requires. Our commitment to building real partnerships means that clients, candidates and contractors alike get results by working closely with Westek.

WHAT MAKES US DIFFERENT?

Our size, structure and proactive approach mean that we can best serve your requirements.

Westek is small enough to offer you:

- a more personal approach and responsive service
- flexible recruitment solutions tailored to your requirements
- first hand knowledge of the candidates we put forward
- our full commitment – your business is important to us and you get the highest quality of service every time

We are experienced enough to bring you all the capability you would expect from a larger recruitment outfit:

- skilled recruitment consultants, many from corporate recruitment companies
- full support from a professional legal and financial team
- a mature, sizeable database of candidates and contractors who are actively looking for new opportunities
- low financial risk - Westek has been established for 15 years

HOW WE WORK:

Westek operates a unique, two-tier delivery structure based on specialisation:

- Your Westek account manager gives you a single point of contact for all activity. He/she works with you to understand your business requirements.
- The account manager is supported by a team of technical recruitment consultants. They have in-depth knowledge of specific vertical market and can quickly advise on candidate availability, market rates and conditions.

This structure ensures that you get first class service, excellent response times and candidates that really match your requirements (business and technical).

VERTICAL MARKET COVERAGE:

Senior appointments
E-commerce/development
UNIX/Infrastructure
Telecoms

RDBMS, CRM, Business Applications
PC and network support
Networks and security
Mainframe and midrange

WHAT WE DO:

- Small one-off permanent and contract IT requirements
- Large scale permanent and contract IT recruitment projects
- Total managed IT recruitment service
- Full contract teams
- Recruitment advertising campaign management

ABOUT OUR CLIENTS:

We work for companies in Bristol and the west along the M4 corridor to London. Our clients range from entrepreneurial start up operations, to large corporates, across many business sectors, including:

AXA SUNLIFE
COMET
KRAFT FOODS
UNILEVER

ALTERIAN
HBXL
NATIONWIDE
EUROPEAN BANK OF RECONSTRUCTION AND DEVELOPMENT

BP
HEWLETT PACKARD
POLARIS UK LTD

"Westek was the last of 3 agencies to get details of our web development vacancy. They put forward the ideal candidate who is now a welcome addition to our small team. Their proactive approach, speed of response and real understanding of our business and technical requirements set them apart from the rest."

MD, HBXL

"Westek has provided us with a fully managed team of up to 15 technical helpdesk staff for the last 8 years. I recommend Westek as a true resource partner."

Project Manager, European Bank of Reconstruction and Development

OUR FEES:

- Competitive fees payable on successful placement only
- Partnership brings its own rewards, and we reward close partnership! – We will discount our fee significantly if awarded sole supplier status.

CONTACT US:

Jonathan Bourne
Sales Director

T: 0117 914 5271
M: 0785 0057 152
E: jonathan.bourne@westekit.com
W: www.westekit.com

Westek IT Recruitment Ltd
Long Street
Dursley
Gloucestershire
GL11 4HR

